



## **Internal Sales Representative (ISR)**

**Internal Sales Representative (ISR):** Due to continued strong growth, GMC Software Technology has an immediate opening for an Internal Sales Representative in the Canadian and Upper Central US territories. The ideal Candidate will have at least one year of successful experience selling software solutions and a record of achieving assigned quotas. This position requires directly related experience selling software in the print or enterprise environment. Knowledge and experience of printing systems or document management software is helpful. The ideal candidates will have sales experience in the Direct Mail, Print Service Provider and/or in major insurance and financial industries. We offer a flexible environment where excellence is supported and results are rewarded.

### **Requirements:**

- Experience in new business prospecting and selling solutions
- 1+ years of software sales experience in the print or enterprise environment with successful attainment of quotas
- Experience selling variable document composition & production workflow software preferred
- Current relationships within target markets of Direct Mail, Print Services and/or Insurance and Financial Services a plus.
- Bachelor's degree and graduate degree preferred

### **Compensation:**

Excellent compensation package for the right candidates.

### **About GMC**

GMC Software Technology, the new standard in personalized communications, offers easy to implement and time-saving personalized communications solutions for a broad range of customer and business applications. Our award winning systems offer a complete solution including graphical workflow, data integration, document design and composition, on-line approval and proofing, and multi-channel output support.

### **Contact:**

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Attention: Internal Sales Representative